EMC VSPEX WITH APTARE STORAGECONSOLE Visibility into your Entire Storage Infrastructure

ESSENTIALS

Simplicity

- Provides "single pane of glass" in heterogeneous environments
- Centralize data and reporting for consistency regardless of underlying technologies

Efficiency

- Reclaim hidden storage
- Comprehensive chargeback platform
- Confirm tiering models and retention requirements are followed
- Streamline SLA and compliance tasks

Flexibility

- Flexible choices in compute, network, storage, and backup
- Vendor-neutral storage and backup reporting





Accelerate your journey to the cloud with EMC VSPEX Proven Infrastructure. VSPEX is a set of complete virtualization solutions, proven by EMC and delivered to you by your trusted reseller. Designed for flexibility and validated to ensure interoperability and fast deployment, VSPEX gives you the power to choose the technology in your solution while removing the complexity and risk that typically comes with designing, integrating and deploying a best-of-breed solution. Include APTARE StorageConsole suite of products and you will gain visibility into your complex, heterogeneous storage environment.

THE CHALLENGE: COMPLEXITY

Environments are getting more complex and with the increased complexity, it is also harder to see the big picture. With every purchase, there is time spent on researching products to ensure interoperability between your heterogeneous systems. Implementation can also be impacted once products are selected in attempts to get everything working together. Post-implementation, it may be difficult to get a holistic picture of the storage environment because each system has its own diagnostic tools.

THE SOLUTION: VSPEX WITH APTARE STORAGECONSOLE

EMC VSPEX Proven Infrastructure is a set of reference architectures validated by EMC and packaged and delivered as a complete solution by your trusted reseller. Flexible to suit your technology preferences, VSPEX is designed to leverage your existing IT infrastructure. You can choose the hypervisor, server and networking technology that your business demands and combine it with EMC's industry-leading storage and data protection to create a VSPEX of your design. Because VSPEX is tested and validated by EMC you can deploy your VSPEX quickly and with full confidence in the interoperability and performance of the stack. Include APTARE StorageConsole software and be able to see all resources in a consolidated view regardless of the underlying technologies.

APTARE STORAGECONSOLE

APTARE StorageConsole Capacity Manager optimizes capacity across heterogeneous storage environments and allows IT administrators to effectively utilize available resources and delay new purchases. Many of the most dynamic customers, especially those with large data growth and multiple, heterogeneous data centers, have a critical need to visualize and optimize all of their infrastructure investment in a single, collective view. APTARE augments existing tools to report and optimize on the complete storage environment.

Server virtualization can create inefficient storage utilization as these resources are allocated to virtualized systems. Using APTARE StorageConsole Virtualization Manager, IT administrators can improve the process of allocating storage to virtualized systems.

EMC VSPEX

EMC has joined forces with the industry's leading providers of IT infrastructure to create a complete virtualization solution that accelerates deployment of private cloud. VSPEX enables faster deployment, more simplicity, greater choice, higher efficiency, and lower risk. Validation by EMC ensures predictable performance and enables customers to select technology that uses their existing IT infrastructure while eliminating planning, sizing and configuration burdens. VSPEX provides a virtual infrastructure for customers looking to gain simplicity that is characteristic of truly converged infrastructures while at the same time gaining more choice in individual stack components.

ABOUT APTARE

APTARE is the leading independent provider of enterprise data center optimization software that helps companies get comprehensive visibility into their heterogeneous Storage Area Networks (SANs). APTARE StorageConsole® provides detailed monitoring, reporting, and alerting on all aspects of storage, physical, virtual, SAN/NAS, unstructured, and backup, through one integrated platform.

ABOUT EMC & THE EMC TECHNOLOGY PARTNER PROGRAM

EMC Corporation is the world's leading developer and provider of information infrastructure technology and solutions that enable organizations of all sizes to transform the way they compete and create value from their information. Information must be intelligently and efficiently stored, protected, and managed—so that it can be made accessible, searchable, shareable, and ultimately actionable. EMC creates complete information environments that are reliable, efficient, and secure.

The EMC Technology Partner Program is the single source to integrate, validate, and market joint solutions with EMC. Through the EMC Technology Partner Program, EMC's market leading platforms and market-share can be leveraged to reach customers around the world. Solving tomorrow's IT challenges requires technology innovation, business leadership and strong partnerships. EMC's Technology Partner Program enables partners to deliver solutions that drive new business growth.

CONTACT US

Together EMC and APTARE offer VSPEX. To learn more about this joint solution, call your EMC or APTARE sales representative, or visit our websites at www.emc.com or www.aptare.com.

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