



Unified Visibility

Show IT relationships
Identify gaps



Chargeback

By business unit/geo/etc
Align usage with dollars



Compliance

Proactive confirmation
Demonstrate remediation



Capacity Planning

Avoid shortages
Delay purchases



Risk Mitigation

Resource Shortages Missed
Backups Heat maps



Utilization

Identify dark resources
Intelligently provision

Forsythe leverages APTARE to solve these customer problems:

- Consolidated Visibility
- Risk Mitigation
- Chargeback/Metering
- Utilization/Optimization
- Trending, Planning, & Forecasting
- Auditing/Compliance

Website: www.aptare.com

Partner Portal: partner.aptare.com

Deal Registration: partner.aptare.com/dealreg.php

Maria Mustelier

Channel Account Executive

781-777-2676 maria.mustelier@aptare.com

Greg Trikouros

Senior Technical Sales Consultant

631-398-8566 greg.trikouros@aptare.com

Crystal Black

Channel Marketing Manager

408-385-8714 crystal.black@aptare.com

Notes:

